

Khoi Lam

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EDUCATION

Stanford University | Stanford, CA

2024 – 2028

Bachelors of Science in Computer Science, AI Specialization

CLUBS/ACTIVITIES

Stanford ASES | Summit Co-President, Tech President, Career Fair Co-organizer

Oct 2024 – Present

- Co-led Stanford's largest entrepreneurship event, maintained ases.stanford.edu, and co-organized Stanford's largest startup career fair with 80+ companies and 2,000+ attendees while developing ases.stanford.edu/careerfair

EXPERIENCE

Founder & CEO

Apr 2025 – Present

Startups Launch (Software Development Agency)

Stanford, CA

- Partnered with [Web Prodigies](#), a software development YouTuber with 120k+ subscribers
- Bootstrapped the agency to \$100k revenue in 6 months, specializing in developing full-stack web apps to SMBs and startups; worked 60 hours/week during the summer and 10+ hours/week during the school year

Chief Technology Officer (CTO)

Jun 2025 – Sep 2025

Admitium

Remote

- Worked with Mike Short, former Stanford admission officer with 200k+ followers on Instagram; helped migrated his course website from WordPress to Next.js, and redesigned the landing page and course experience

Full Stack Software Engineer Intern (Mobile and Web App)

Jan 2025 – May 2025

Vimes AI

Stanford, CA

- Developed an app using React Native, added MFA, profile management, and a CARE assessment form for real-time child protection reporting, and published it onto the App Store
- Implemented in-app messaging and analytics pages, geographic hotspots, and user engagement. Currently working on the web app using Next.js

Full Stack Software Engineer Intern

Jun 2024 – Sep 2024

Internash Global Services

Houston, TX

- Migrated the company's website from WordPress to a modern, high-performance Next.js website, cutting average page load times by 50% and increasing user engagement by 30%
- Programmed a custom internal web app to streamline the company's extensive database operations, reducing data-entry errors and improving repair turnaround times

Data Analyst & Mobile App Developer Intern

Dec 2022 – Aug 2023

Gateway Global

St. Louis, MO

- Analyzed revenue and demographic data for 50+ local businesses in Hyde Park, presented a comprehensive final report with demographic and GIS-based visuals to NGA Deputy Director for company's strategic expansion
- Developed a React Native mobile app with GIS interactive maps for Laumeier Park for visitors and staff

TECHNICAL SKILLS

Languages: Python, Java, C++, TypeScript, JavaScript, HTML & CSS

Frameworks: Next.js, React, React Native

Backend and Database: AWS, Azure, Supabase, Convex

Tools: Vercel, Fly.io, Docker, Cursor, Claude Code, Greptile

AI: OpenAI, Anthropic, ElevenLabs

UI Libraries: Tailwind CSS, Base UI, Radix UI, ShadCN UI, Magic UI, Aceternity UI